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## **HYBRID SOFTWARE REPORTS EXCELLENT RESULTS FOR 2017**

HYBRID Software has announced its financial results for 2017, and once again confirmed its position as the fastest growing software development company in the graphic arts sector. The company's turnover for 2017 was approximately Euro 15 million, an increase of almost 70% compared with 2016. Despite increasing the number of employees by more than 30% during 2017, HYBRID Software's EBITDA margin for the year was still an impressive 25%.

"During the last year we've concentrated on three core values - excellence, responsibility and innovation," says Guido Van der Schueren, Chairman of the Board. "Excellence is based around ensuring our products achieve the highest performance possible for our customers, while our responsibility towards customers means that we are totally committed to them in everything we do. We have always strived to be a pioneer and in this area we use innovative technology to create the greatest value for our customers.

"HYBRID Software's focus on the labels and packaging sectors has made us a leader in these markets, which have continued to perform well during challenging years in other parts of the graphic arts industry. We enter 2018 in an ideal position, with an extremely strong global customer base and a product portfolio that is unrivalled and which is increasingly seeing HYBRID Software win major orders from key players."

**End**

### **ABOUT HYBRID SOFTWARE**

With offices in Belgium, Germany, Italy and the US plus a global partner network, HYBRID Software is a software development company focused on innovative productivity tools for the graphic arts industry. HYBRID Software's CLOUDFLOW workflow, PACKZ editor and integration products offer a unique set of advantages that include native PDF workflows, vendor-independent solutions based on industry standards, scalable technology and low cost of ownership. These products are used by hundreds of customers worldwide in all areas of pre-press and print, including labels and packaging, folding cartons, corrugated, wide format and digital printing.

**For more information visit:** [www.hybridsoftware.com](http://www.hybridsoftware.com)

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